

Gerhard Claassen  
4 May 2010

# Crypto at the bottom of the pyramid

AFRICACRYPT Rump session



**PRISM**

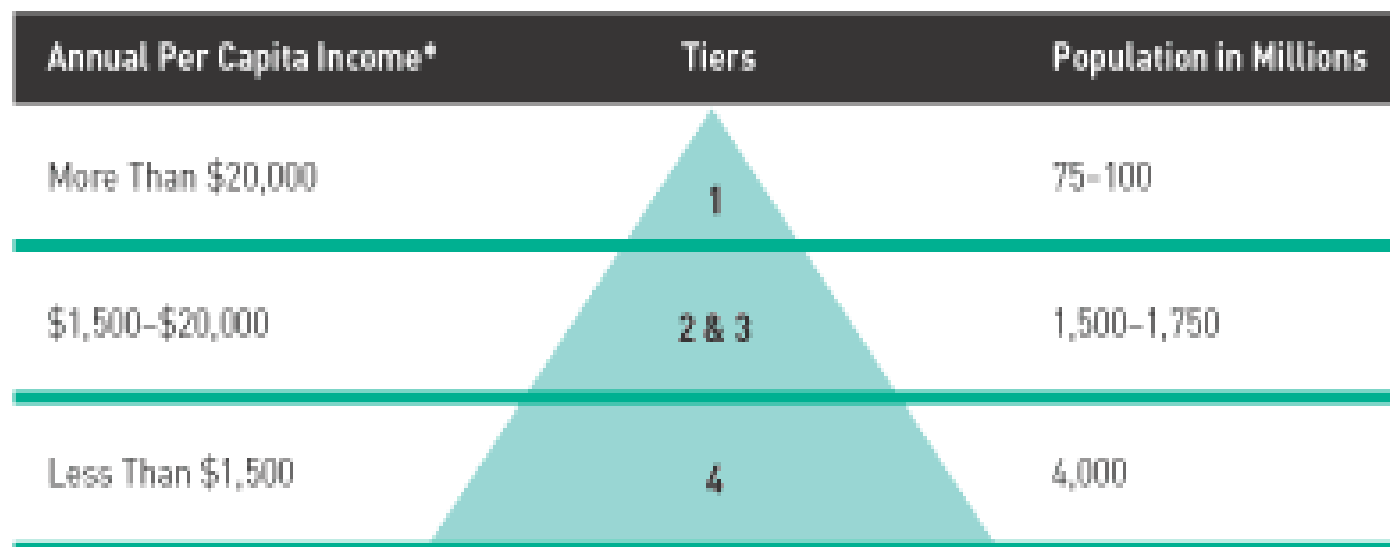
TRUSTED TRANSACTIONS



1. Not a marketing presentation
2. Neither Northern Africa vs Southern Africa
3. Focus on the unique requirements of Africa
4. Socio economical perspective
5. Application of cryptography



## Exhibit 1: The World Economic Pyramid



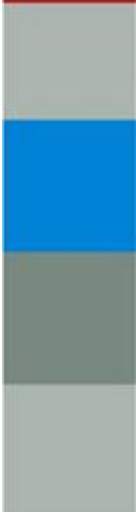
\* Based on purchasing power parity in U.S.\$

Source: U.N. World Development Reports

CK Prahalad, “Fortune at the bottom of the pyramid”.



1. This extreme inequity of wealth distribution reinforces the view that the poor cannot participate in the global market economy
2. Most Tier 4 people live in rural villages, or urban slums and shantytowns, and they usually do not hold legal title or deed to their assets
3. They have little or no formal education and are hard to reach via conventional distribution, credit, and communications
4. Fortunately, the Tier 4 market is wide open for technological innovation



**What is needed is a better approach to help the poor, an approach that involves partnering with them to innovate and achieve sustainable win-win scenarios where the poor are actively engaged and, at the same time, the companies providing products and services to them are profitable.**



1. The tier 4 poor also are unbanked
2. They do not have access to the financial system
3. They have a need to transact:
4. Receiving social grants and pensions
5. Paying for water and electricity
6. Buying food, etc



13 million recipients in SA

4 million via one system

Registration: ID, fingerprint, smart card

Paypoints: ATM type terminals on pickup trucks  
in rural areas

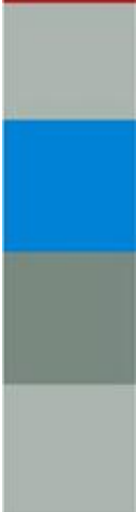
Authentication: Fingerprint and card

Payout: 10 digit token, cash or transfer to wallet  
on card

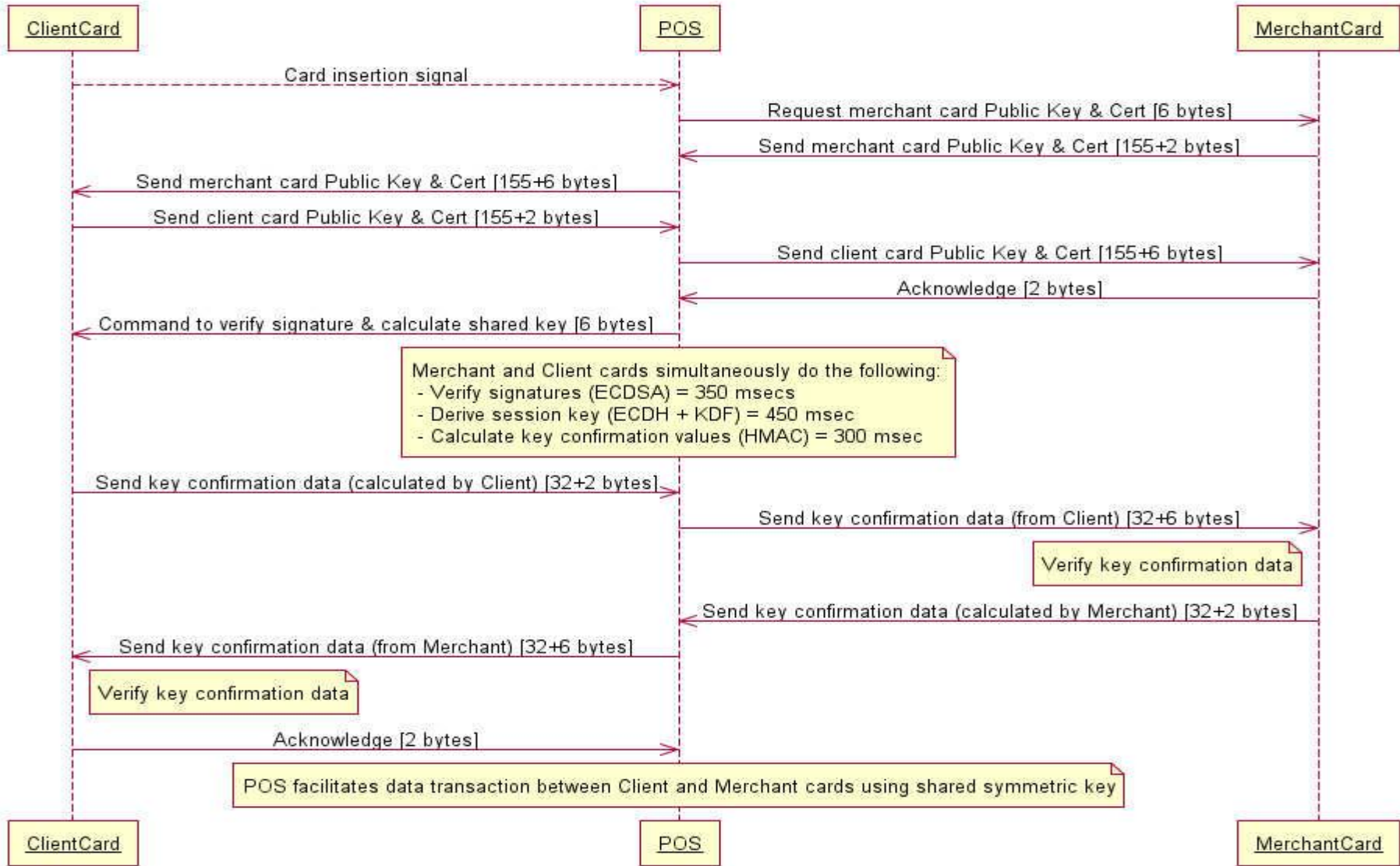
Wallet can be used to buy goods offline at  
participating stores

Authentication between client card and merchant  
card currently 3DES based

Moving towards Elliptic curve



# High-level Key Negotiation Protocol



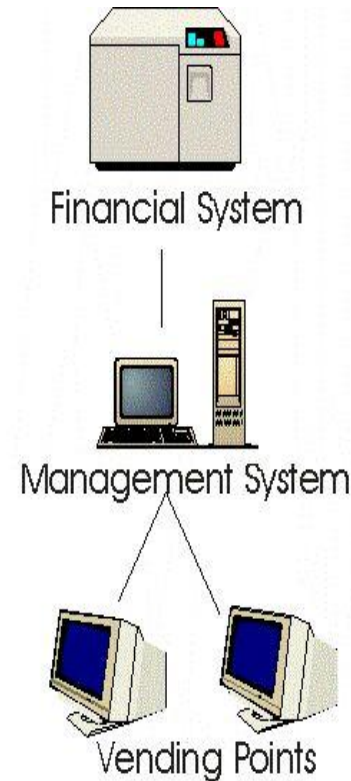


- The **Standard Transfer Specification (STS)** has become recognised as the only globally accepted standard for prepayment systems, ensuring interoperability between system components from different manufacturers of prepayment systems.
- STS systems continue to be deployed around the world since 1993, with systems now in use in some 28 countries, including 17 on and around the African continent.



# Prepaid Electricity Major Components

- A prepaid electricity system involves the following components:
  - A **pre-payment meter** installed at the customer's residence. The meter accepts electricity tokens that transfer value to the meter. When the meter runs out of credit, it disconnects the electricity supply.
  - A **vending infrastructure** that provides the customer with access to points-of-sale from where electricity tokens may be purchased.
  - A **management system** to report on the vending infrastructure, perform financial reconciliations, configure system parameters such as tariffs and maintain the customer database.
  - The **management system can, as an option, interface to the supply authority's financial systems** to provide financial integration with other services that the supply authority may provide.



Meters



# PIN Generation Processes

## STS Numeric Token or PIN

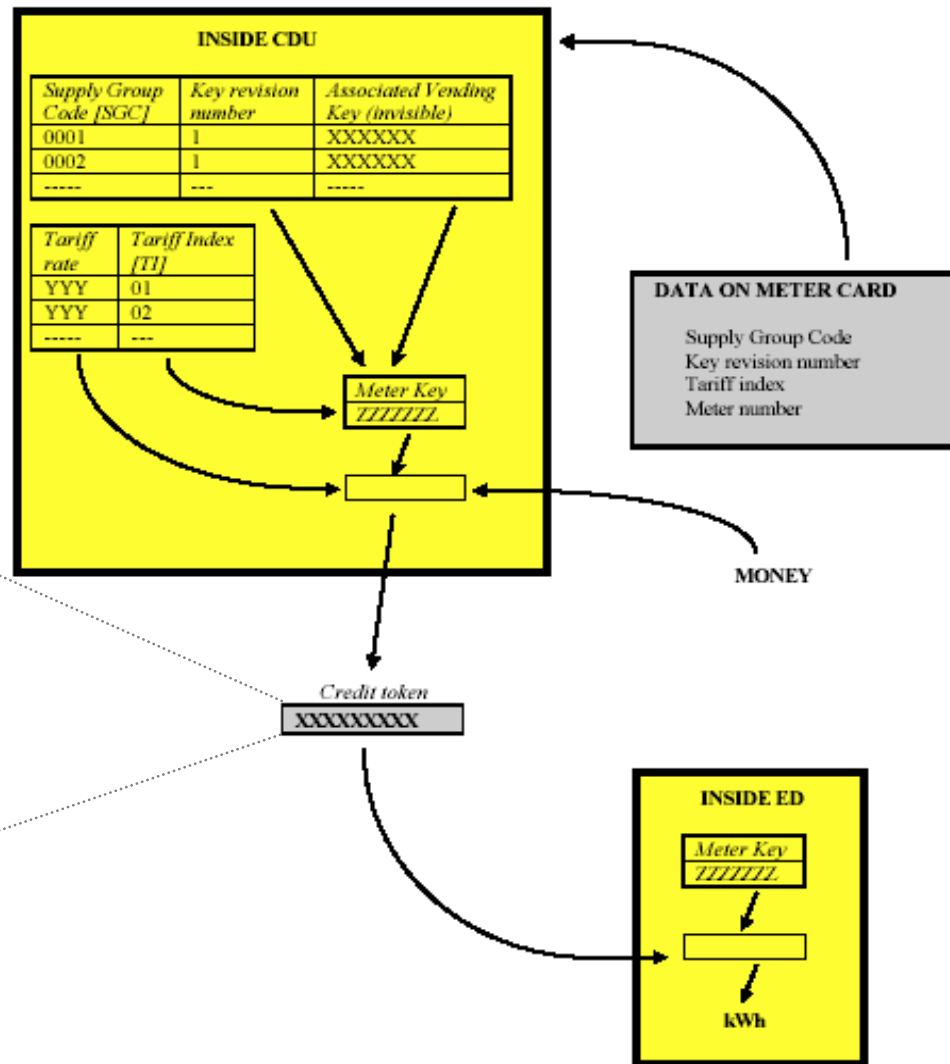
Algorithm  
STS

Serial	Supply Grp	Tariff	CDU ID
06319162043	300876	01	0001

Date	Type	Money	Energy (kWh)
230595	E	R100.00	100.0

**1079 5376 9456**  
**8605 0346**





Thank you  
Any questions?

